FAI TECHNIK GMBH BECOMES AUTHORISED ROCKWELL COLLINS DEALER

News / Business aviation, Maintenance / Trainings

FAI Technik GmbH, part of the FAI Aviation Group, is pleased to have signed a dealership agreement with Rockwell Collins to become one of its accredited dealers.

Effective immediately, the agreement means FAI Technik can sell, install and maintain Rockwell Collins' avionics and cabin electronics equipment from its headquarters at Albrecht Dürer International Airport in Nuremberg, Germany.

The announcement marks a new phase in the relationship between Rockwell Collins and the broader FAI Aviation Group, which began in July 2016 and formally launched on Jan. 5, 2018.

Rockwell Collins' Regional Sales Manager for Germany, Robert White, commented, "Given FAI's growth since 2016, we believe we are best placed to take advantage of the upturn within business aviation. Adding FAI Technik to our group of dealers in Europe brings an encouraging scope to both our cabin and avionics capabilities, providing our customers with targeted aftermarket solutions being carried out by a competent and qualified dealer.

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“We are excited to further expand our maintenance capabilities by offering Rockwell Collins’ industry-leading products to our customers,” stated Siegfried Axtmann, Chairman and Co-Founder of FAI Aviation Group.

“FAI Technik is growing incredibly fast,” Axtmann continued. “In 2017, we inaugurated our new hangar 8 and undertook some of our most challenging maintenance projects to date. We also marked our most impressive year in terms of revenue, which increased by 40% compared to 2016.”

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