



EMBRAER EXTENDS POOL AGREEMENT TO SUPPORT LOT'S FLEET

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Embraer Services & Support and LOT Polish Airlines, the national carrier of Poland and leading airline in Central Europe, have signed an extension of the pool agreement to support LOT's fleet of 34 Embraer E-Jets.

In a multi-year deal, Embraer's popular component support solution includes exclusive on site stock for LOT as well as extended scope of engine line-replaceable units (LRUs) for E190/E195s. The program will support LOT's current fleet of 18 Embraer E170/E175s and up to 16 Embraer E190/E195s – it includes additional six Embraer E195s that LOT leased in 2018 from Nordic Aviation Capital (NAC A/S) already in operation and four new Embraer E190 that the airline will be operating from January 2019.

“LOT is the only airline to operate all four variants of E1 E-Jets in their fleet and we are humbled that they have chosen to place their trust in us. It's a strong endorsement for our customer service and it proves that we met their expectations offering the best solutions in services and support with a competitive value. Our mission is to keep the customer happy

every day; and to also ensure the satisfaction of the end customer, which makes our portfolio the most competitive and exemplary in the market”, said Johann Bordais, President & CEO, Embraer Services & Support.

“We are proud to renew our long partnership with Embraer. The support of the OEM is a natural fit and the best option to our fleet as it offers cost effective and practical solutions, guaranteeing efficiency and competitive results, allowing LOT to focus on aircraft operations. Our airline recognizes very good performance of Embraer’s services and support (including components lead times assured and quality aspects), said LOT’s COO Mr. Maciej Wilk.

The component solution program is part of a suite of services that Embraer offers or has under development to support the growing fleet of Embraer aircraft worldwide through TechCare, the new Embraer platform that assembles the entire portfolio of products and solutions to deliver the best experience of services and support.

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